

# Strategic Mortgage Income Fund 3Q 2015 Presentation

October 22<sup>nd</sup>, 2015

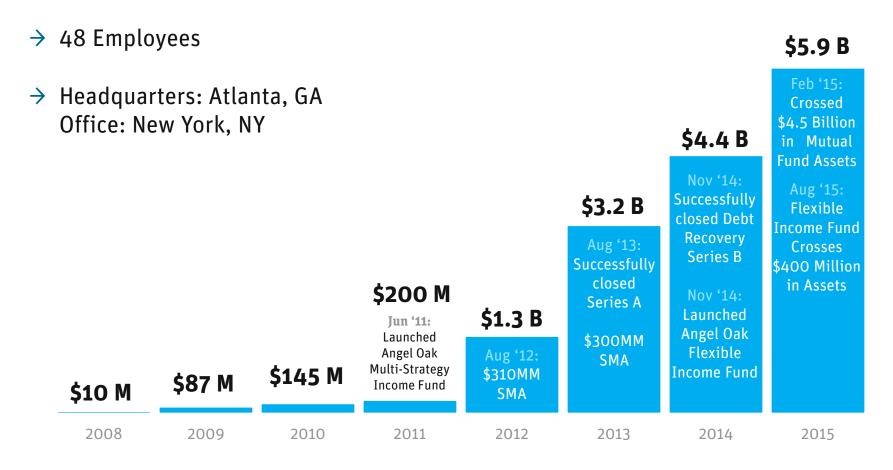
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# Firm Overview & Update

#### INDEPENDENTLY OWNED, STABLE AND GROWING FIRM

→ 9/30/2015: \$5.9 Billion in Assets Under Management

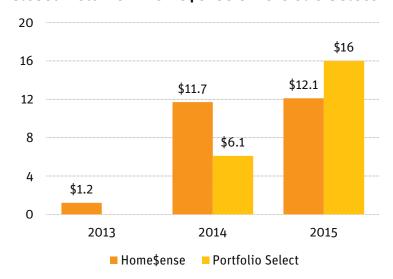


### Home Loans: Highlights

#### **Annual Closed Volume**



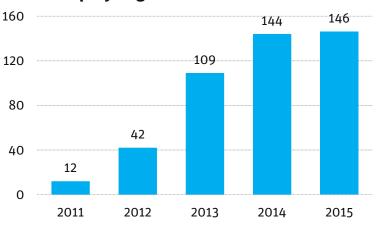
#### Closed Volume - Home\$ense & Portfolio Select



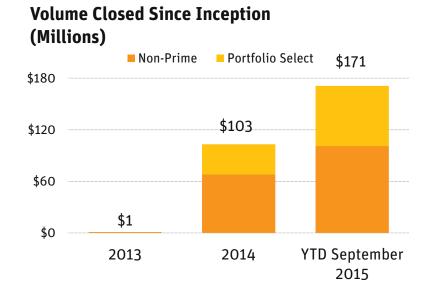
#### Licensed in 40 states with 14 branches



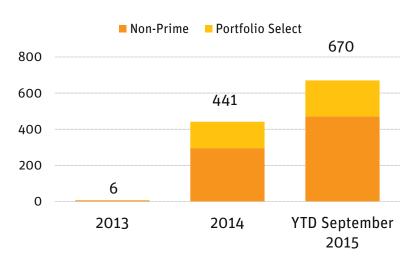
#### **Annual Employee growth**



### **Mortgage Solutions: Highlights**



#### **Units Closed Since Inception**



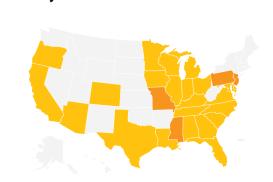


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#### **Number of Employees**



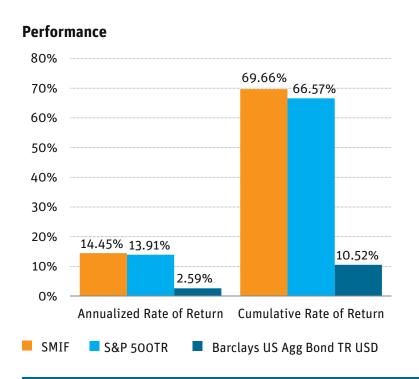
### Licensed states: 23 Projected: +5

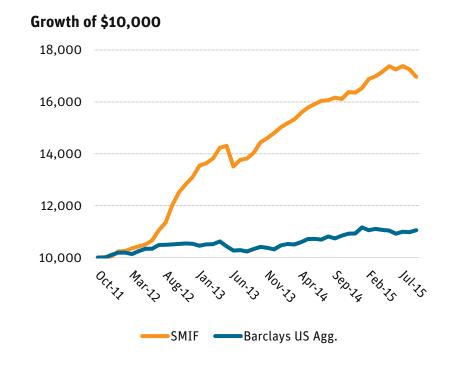


### **Mortgage Market Opportunities**

	NPL/RPL	Rent to Own	Risk Transfer	Legacy Non-Agency RMBS	Non QM Whole Loans
Overview	Securities backed by legacy pools of non- performing and re- performing loans	Securities backed by cash-flowing rental properties obtained post crisis	Securities backed by loss share agreements with Agency collateral	2003-2007 Vintage non agency mortgage back securities	Newly originated residential mortgages to borrowers who don't meet FNMA/FHLMC guidelines
Yield (unlevered)	3.5% - 5.5%	2.5% - 5.5%	5.0% - 9.0%	4.0% - 6.0%	6.0% - 8.0%
Volatility	Medium	High	High	Medium	Low
Pro	Short WAL. Lots of implied credit enhancement.	Active new issue market and multiple tranches allows for scalable sourcing. Strong sponsorship	Highly Liquid. Huge universe of loans underlying each deal. Very strict underwriting guidelines.	Bonds trade less than intrinsic value due to collateral being underwritten to a deteriorating credit scenario	Agency credit guidelines are too tight leaving strong credit profile borrowers unable to obtain financing
Con	Adverse selection as hard to workout loans become a larger portion of the deal. Not a lot of yield	Limited exit strategy. High volatility. Issuer retains HPA option	Highly volatile. Little to no credit enhancement and very thin tranches.	Becoming tough to source as the market is continuously shrinking and the bonds reside in strong hands	Tough to source as buyers of loans need a trusted mortgage source
Angel Oak Participation	No. Lower return profile	No. Volatile Pricing	No. Volatile pricing	Yes. Established long term player in the market with leading return performance	Yes. Affiliated mortgage companies allows us to source high quality production from a trusted originator.

### **SMIF Performance Snapshot**

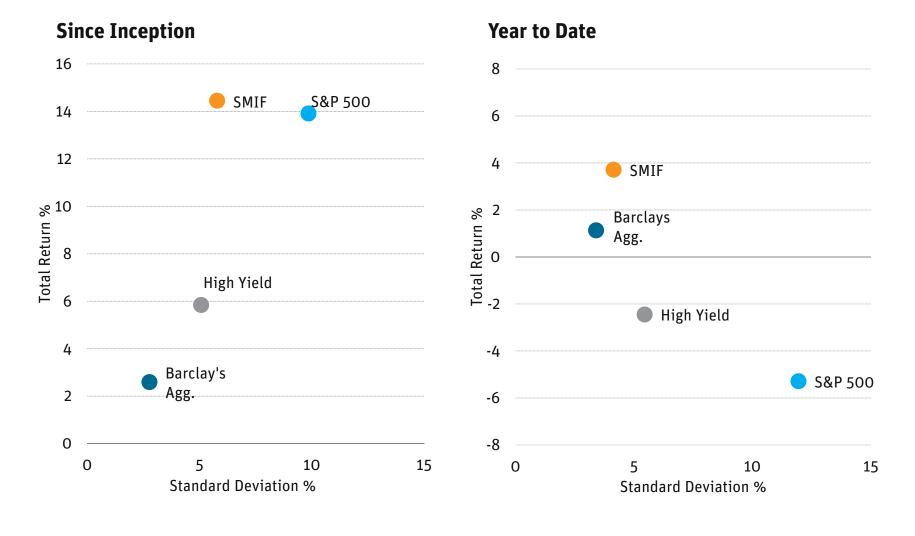




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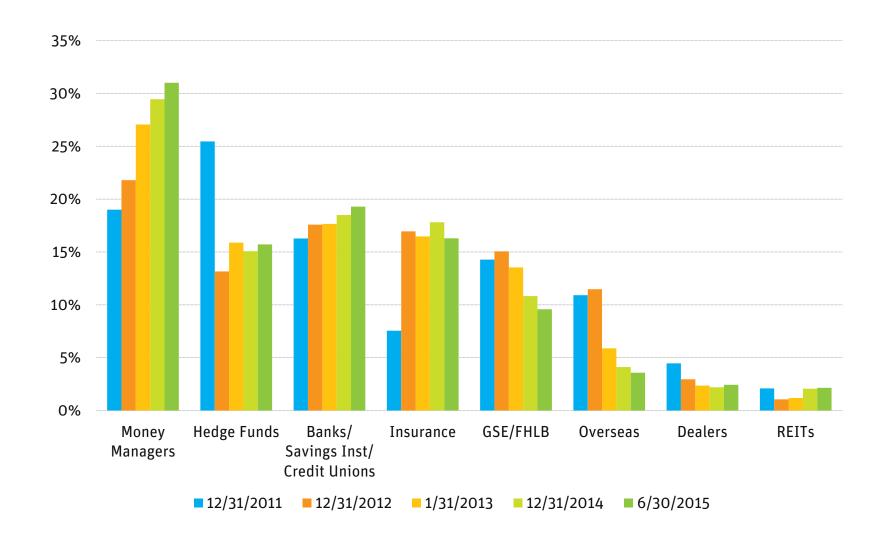
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD
2015	=			_	-	-0.70%	-	-					3.72%
2014	1.48%	1.06%	0.97%	1.64%	1.28%	0.88%	0.78%	0.16%	0.63%	-0.35%	1.64%	-0.10%	10.52%
2013	3.32%	0.68%	1.36%	2.97%	0.49%	-5.54%	1.87%	0.38%	1.62%	2.90%	1.08%	1.36%	12.90%
2012	1.93%	0.11%	1.01%	0.74%	0.73%	1.47%	3.71%	2.68%	6.04%	4.07%	2.47%	2.13%	30.53%
2011												0.20%	

## Total Return vs. Volatility



Source: Bloomberg & Morningstar

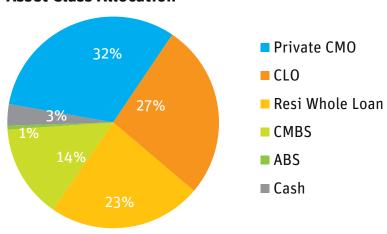
### **Legacy Non-Agency Security Holders**



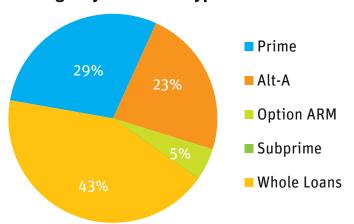
Source: Nomura

# Portfolio Snapshot

#### **Asset Class Allocation**



#### **Non-Agency Collateral Type**



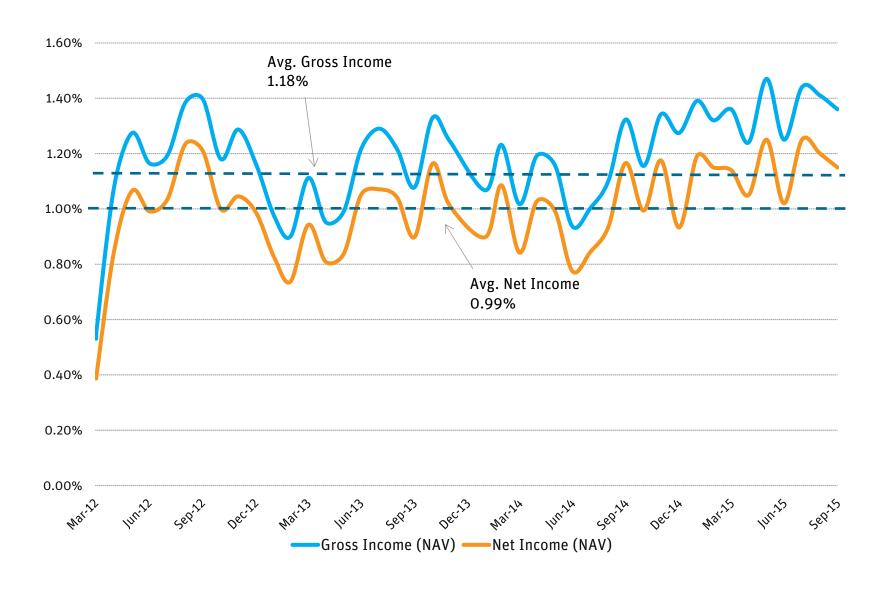
Diversified	Liability	Structure
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Financing Term	Total Size (%)	Average Rate
1 Month Rolling	52.1%	1.73%
3 Month Rolling	2.4%	1.76%
6 Month Rolling	12.4%	1.69%
Long Term Financing	33.1%	2.12%
Total	100.0%	1.83%

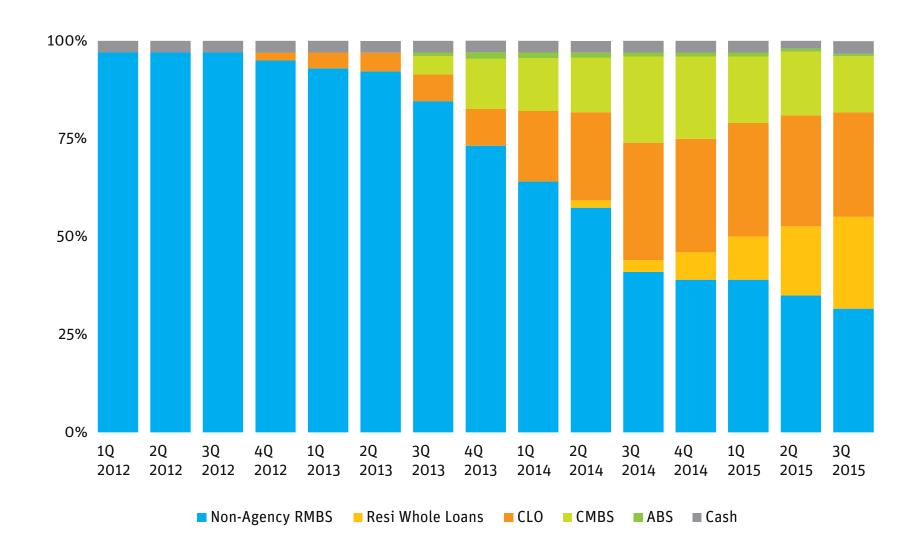
#### Contributed Capital - NAV

11417	
NAV	\$237,218,324
Average Effective Duration	1.85
Leverage (831.3/237.2)	3.50X
Weighted Average Price	\$91.90

### **SMIF Historical Income**



# **SMIF Allocation Changes**



### **Fixed Income Product Update**

#### **NARMBS**

- Seasoned
- Senior Tranche
- Currently yielding 4.0% to 6.0%
- Potential leverage
   3 to 5 times
- Current Levered yields of 12% to 20%
- Still offers
   potential spread
   tightening in the
   coming years as
   the market still
   prices in continued
   deterioration

#### **Whole Loans**

- New Issue
- A, BBB, BB mezz
- Currently yielding 6.0% to 9.0%
- Potential Leverage of 4 to 5 times
- Current levered yields of 15% to 20%
- Stable price profile with high current coupon. High barriers to entry. Securitization market will provide attractive long term financing

#### CLO

- New Issue
- A, BBB, BB mezz
- Currently yielding 4.0% to 8.0%
- Potential Leverage of 3 to 5 times
- Current levered yields of 15% to 20%
- Trades historically wide to pre-crisis levels and has experienced recent weakening due to heavy new issue calendar

#### **CMBS**

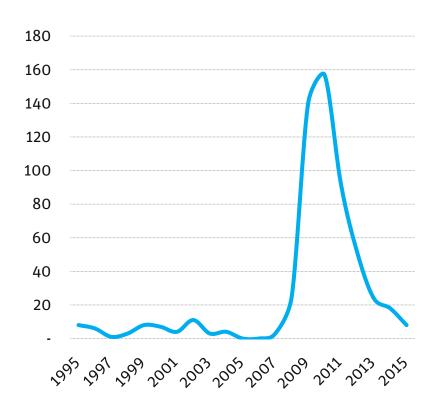
- New Issue
- A, BBB, BB mezz
- Currently yielding 4.0% to 5.5%
- Potential Leverage of 5 to 7 times
- Current levered yields of 15% to 20%
- Trades historically wide to pre-crisis levels and is one of the most liquid fixed income markets

#### **Bank Sub Debt**

- New Issue
- BBB, BB, Un-Rated
- Currently yielding 5.0% to 8.0%
- Potential Leverage of 3 to 4 times
- Current levered yields of 15% to 20%
- Growing market place with attractive coupon and low price volatility.
   Securitization market provides attractive long term financing and returns

### **Current Financial Condition of Banks**

- Banks are at a different point in the economic cycle.
  - In wake of the financial crisis, banks are more stable, due to higher capital requirements, increased regulatory oversight and scrutiny, and enhanced loan underwriting standards.
- Asset quality, as measured by nonperforming assets and charge-offs, continues to improve.
- The key driver of earnings in the U.S. banking industry continues to be the improvement in credit performance, the decrease in loan loss provisions and the related increase in operating income.
- Total bank and thrift failures are falling to near precrisis levels
- Historically bank default rates are low
  - Average default rate over the last 30 years is 0.789%.
  - Increasingly stringent capital requirements in the post-crisis period will likely push default rates lower going forward



### Bank Sub Debt Overview

#### **ANGEL OAK FAMILY OF COMPANIES**

#### Angel Oak Capital Advisors

AOCA is an investment management firm focused on providing compelling fixed income investment solutions for its clients

#### Angel Oak Consulting Group

AOCG provides a wide range of specialized consulting services to financial institutions and corporations

#### Angel Oak Home Loans

AOHL is a full-service mortgage company featuring in-house processing, underwriting and closing

#### Angel Oak Mtg Solutions

AOMS offers non-Agency and specialized mortgage solutions for brokers throughout the country

#### AOC Securitie

AOC Securities provides specialized broker dealer services to financial institutions

#### **Bank Sub Debt**

Angel Oak Capital Advisors leverages the banking knowledge and over 200 community banking relationships of our affiliated bank consulting group

Key members of the group:

#### Johannes Palsson

Former community bank CFO

#### Rob McDonough

Former Regulator

- Completed 95 consulting projects and transactions across 31 states the last two years
- Helped underwrite and successfully securitize one of the first bank sub debt securitization in since the financial crisis
- Securitization received Aa2 rating from Moody's

### Disclosure

#### PAST PERFORMANCE IS NOT NECESSARILY INDICATIVE OF FUTURE RESULTS.

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